

LINDSAY M. DESERO

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EDUCATION

Bachelor of Science in Commerce and Business Administration, May 2022

The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL

Major: Finance

Minor: Real Estate

GPA: 3.69

Major GPA: 3.60

Dean's List

RELEVANT COURSEWORK

Advanced Spreadsheet Applications (Fall 2021), **Intermediate Financial Management** (Fall 2021), **Real Estate Appraisal** (Fall 2021), **Business Communications** (Spring 2021), **Financial Analysis and Modeling** (Spring 2021), **Principles of Real Estate** (Spring 2021), **Business Finance** (Spring 2020)

PROJECT WORK

Backorder Report, Summer 2021

Designs for Health, Remote

- Practicing the ability to communicate in a team environment, optimize your contribution, and successfully navigate different personalities, behaviors, and conflict situations.
- Developed a new report for weekly use to monitor open orders and accurately report backorders to leadership.
- Improved reporting of backorder status by over 50% versus the previous method

WORK EXPERIENCE

Finance and Sales Intern, June 2021-October 2021

Designs for Health, Palm Coast, FL (Remote)

- Prepared, built, and analyzed reports to track an average of \$1.3M of sales weekly
- Collaborated with a team to construct annual budgets for clients and our business channel
- Pulled data to optimize channels productivity among employees and provide analysis
- Developed monthly presentations analyzing P&L statements to be presented in front of leadership

Private Contractor, December 2020- September 2021

Joyride Tuscaloosa, Tuscaloosa, AL

- Ranked in the "Top 10 Drivers of the Week" for highest earnings.
- Received great feedback from customers, and built relationships to form recurring customers
- Worked in a team setting and was able to effectively communicate and help one another out

Food Server, March 2020 – June 2021

T-Town Snow, Northport, AL

- Provided excellent customer service during each shift, garnering positive feedback from clients and manager
- Demonstrated respect and professionalism in working with all customers and staff
- Managed the bookkeeping after each shift, and closed out the register

HONORS & ACTIVITIES

Member of Phi Eta Sigma Honor Society

Recipient of UA Scholar Scholarship

President's List (Spring 2020)

Dean's List (Fall 2018, Spring 2019, Fall 2019, Fall 2020, Spring 2021)

New York City Comptroller Achievement Award (June 2018)

VOLUNTEER SERVICE

East End Young Arts Initiative, Brothers of the Sacred Heart Mission Trip (*Houma, LA*)

COMPUTER SKILLS

Microsoft Excel, Microsoft PowerPoint, Microsoft Word, Oracle Netsuite, Google Suite

SELF MANAGEMENT SKILLS

- Efficiency
- Adaptability
- Punctuality
- Responsibility