

NIL PATEL

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Skills/Capabilities/Expertise

- Ability to communicate/translate complex ideas and issues into a simplistic form
- Extensive experience analyzing case studies and presenting to company board of directors
- Software Skills: Proficient in Microsoft Word, Excel, and PowerPoint
- Language Skills: Native Proficiency in Gujarati and Limited Working Proficiency in Hindi

Education

The University of Alabama, Tuscaloosa, AL
Master of Business Administration, (May 2023)
Focused Area of Study: Real Estate

The University of Alabama, Tuscaloosa, AL
Bachelor of Science in Commerce & Business Administration (May 2021)
Major: Finance
Concentration: Banking & Financial Services
Highest Honors: *summa cum laude*

Work Experience

Green Pond Corner Grocery, Soddy-Daisy, TN (November 2018 – Present)
Assistant Manager

- Analyze sales data, including income statement, to reduce operating costs and increase profits
- Monitor inventory levels and prepare purchase orders to balance customer demand with inventory holding costs
- Hire, train, and develop employees into productive workers with excellent customer service

Store Associate (December 2017 – October 2018)

- Maintained positive relationship with customers by serving as the liaison for any complaints or dissatisfied service
- Developed weekly schedules for all employees while accounting for store and employee needs
- Programmed inventory deliveries into the store database and tasked with adjusting sales price of items

Operations Director (July – November 2017)

- Designated to oversee the acquisition process of a retail business with sales over \$2 million
- Recruited, interviewed, and hired an accounting firm, law firm, and insurance company to streamline business operations and ensure competency across company
- Developed supplier contracts with vendors to negotiate cost-effective deals to decrease operating expenses and maximize profit margins
- Implemented AdvEntPOS software to create a user-friendly database to track sales, inventory, and customer spending habits

Honors

- President's List (4) Dean's List (4)
- Recipient of Clarence Dewitt Smith Memorial, Greg Geer Memorial, & Crimson Achievement Scholarships

Leadership/Activities

- Manderson Case Team
- Master of Business Administration Association (MBAA)
- Culverhouse Real Estate Society