

JACE JONES

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Professional Summary

Highly motivated individual with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales, improving buying experience and elevating company profile with target market. Consistently recognized for sales performance and excellence in customer service.

Skills

- Critical thinking
- Teamwork
- Leadership
- Responsible
- Adaptable and Flexible
- Meeting Sales Goals
- Available Nights, Weekends and Holidays
- Customer Service
- Strong Communication and Interpersonal Skills
- Attention to Detail
- Positive Customer Engagement
- Goal-Driven

Work History

Assistant Pool Manager , 05/2021 to 08/2021

PeoplesHR – Homewood, Alabama

- Performed regular safety inspections of pools and equipment to reduce hazards.
- Adjusted pool chemical balance to maintain general water cleanliness.
- Maintained filtration system and other aquatic systems within facility to support proper operations.
- Identified and proposed repairs, annual maintenance and upgrade items to promote safe environment.
- Monitored activities and directed scanning of swimming pool and adjacent areas to prevent injuries, accidents or drownings.

Seasonal Sales , 03/2020 to 08/2020

Lowes Home Improvement – Alabaster, AL

- Helped customers locate products and checked store system for merchandise at other sites.
- Engaged with customers to effectively build rapport and lasting relationships.
- Prepared merchandise for sales floor by pricing or tagging.
- Increased sales by offering advice on purchases and promoting additional products.
- Provided positive first impressions to welcome existing, new and potential customers.

Retail Sales Associate, 02/2020 to 08/2020

Trak Shak – Homewood, AL

- Helped customers complete purchases, locate items and join reward programs.
- Checked pricing, scanned items, applied discounts and printed receipts to ring up customers.
- Offered each customer top-notch, personal service to boost sales and customer satisfaction.
- Informed customers of current store promotions to encourage additional sales purchases.
- Folded and arranged merchandise in attractive displays to drive sales.

Summer Maintenance Worker, 05/2017 to 08/2019

Alabaster City Schools – Alabaster, AL

Helped prepare Alabaster City Schools for the return of their students in the fall.

- Followed instructions from supervisor regarding daily job tasks and duties.
- Executed tasks within time and budget constraints.

Education

MBA: Marketing, Expected in 05/2024

The University of Alabama - Tuscaloosa, AL

Accomplishments

While in high school I was apart of NHS, Mu Alpha Theta, Leo Club, Math Team, and was a Valedictorian. I also was on the Cross Country and Track team in high school and lettered all four years. I am a current Sophomore and am currently a student athlete on The University of Alabama Cross Country and Track team. I currently maintain a 3.5 GPA and am apart of the Student Athlete Advisory Committee (SAAC).