

Phillip “Andrew” Creel

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EDUCATION

Bachelor of Science in Commerce and Business Administration, May 2022
The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL
Major: Finance Minor: Real Estate
GPA: 3.4/4.0

WORK

EXPERIENCE

Commercial Real Estate Intern, May 2021 – August 2021

Ironvest Partners, Birmingham, AL

- Alabama Salesperson license. License #: 00015658-0
- Cold-called hundreds of properties for Ironvest Partners. In the best seller's market since 2006-2007, was able to identify an off market 10 cap value add deal. I then assisted in facilitating negotiations and inspection to put the property under contract.
- Worked on a large buyer rep assignment for a private equity firm with another agent. Was able to comb through thousands of properties and was able to identify 20 properties through substantial research/fact checking that met specific parameters.
- Completed two tenant rep lease assignments: found subject property, drafted LOI, negotiated deal on client's behalf.

Plant Manager's Assistant, March 2020 – August 2020

Couch Aggregates LLC, Sand Hills Plant: South Port, FL

- Employed adaptive learning skills in following instruction to operate excavator, loaders, and plant material wash system at a prominent level within the weeklong training period.
- Logged material sold and payments received through Excel for accurate inventory counts
- Reviewed with manager the plant's monthly profit and loss statement and participated in team discussions on ways to lower monthly operating cost
- Attended sales meetings monthly, spectated plant manager's converse ideas to boost sales numbers against competition

Research Analyst, August 2021 – Present

TSH Consulting, Tuscaloosa, AL

- Worked with Dr. Tim Hebson as an analyst to help create specified educational plans for students at University of Alabama.
- Combed through data and surveys submitted by previous student government representatives and members as ways to best grow the population and diversity of the student government.
- Established relationships and practiced effective communication with students from all different areas of the country to best help them and their chapter grow efficiently.

INVOLVEMENT AND HONORS

University Honors College
UA Scholar Academic Scholarship
Chartwells Academic Scholarship
Alabama Finance Association

Dean's List Recipient
Sigma Nu Fraternity
Order of Omega Honor Society
Miracle League Volunteer

SKILLS

- Excellent verbal and written communication skills
- Resilient problem-solving abilities
- Ability to multi-task and learn quickly
- Strong analysis and situation assessment skills
- Humble and accepting of constructive criticism