

# BRIA LOWERY

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☎ (678) 362-8649

📍 Tuscaloosa, AL 35487

## PROFESSIONAL SUMMARY

Driven and successful at dealing with operational areas, outlining business plans and creative effective company cultures. Innovative and strategic leader with a successful history of operating in complex, chaotic environments and achieving dramatic results. Forward-thinking and deep understanding of what it takes to build a successful business from the beginning. I'd like to put all of these skills into building a successful Real Estate career.

## SKILLS

- Sales
- Visualization
- Communication
- Strategic Development
- Ability to Negotiate
- Ambition
- Charisma
- Business Planning
- Social Media
- Business Solutions
- Customer Service
- Product Sales
- Cultural development
- Relationship building
- Planning and Coordination

## EDUCATION

The CE Shop (75 Hr Real Estate Salesperson Course)

The University of Alabama  
Tuscaloosa, AL • Expected in 05/2025

Eagles Landing Christian Academy

## WORK HISTORY

### Bria Simone Beauty - Entrepreneur

GA • 05/2020 - Current

In May 2020, I started my own successful cosmetic business and sourced initial funding to get business up and running while planning initial structure. However, I ended up slowing down because of high school!

### O'Charley's Resturant - Server

GA • 03/2021 - 05/2021

- Upsold high-profit items such as appetizers and mixed drinks to enhance sales numbers.
- Noted special patron requests and followed up with kitchen to confirm delivery.
- Increased sales significantly by upselling higher-end products to customers.
- Replenished food items, paper products and canned goods to keep pantry well-stocked during busy periods.

### McDonald's - Cashier

GA • 05/2019 - 08/2019

- Helped customers complete purchases, locate items and join reward programs.
- Restocked and organized merchandise.
- Answered questions about store policies and addressed customer concerns.
- Maintained cash drawer of \$[Amount] or more per shift.
- Operated cash register for cash, check and credit card

McDonough, GA • 05/2021

*High School Diploma*

transactions with excellent accuracy levels.