

Sebastian A. Weber

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(256)-652-8035

EDUCATION

Bachelor of Science in Commerce and Business Administration, May 2024

The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL

Major: Business Management Minor: Real-Estate Specialization: Entrepreneurship

GPA: 4.0

Dean's List, President's List, University Honors College

COURSE WORK EXPERIENCE

Micro/Macro Economics: Studied important financial concepts and making financial decisions

Legal Studies of Business: Simulated relevant business law and its effects on individual cases

GBA 146/246: Established the framework and core tenants of what it means to be a business professional

PROJECT EXPERIENCE

Real & Rosemary Simulated Business Case (GBA 246), Fall 2021

Case Study, The University of Alabama, Tuscaloosa, AL

- Demonstrated management and communication abilities within a problem-solving team environment
- Created a successful case presentation utilizing several Microsoft Business tools
- Accurately advised Real & Rosemary company on an important financial decision within a set budget

RELEVANT WORK EXPERIENCE

IS4S-Integrated Solutions for Systems, Huntsville, AL

Internship, May 2021 – August 2021

- Created and led an organizational system for the company's new manufacturing and machine shop
- Served as an aid for on sight engineers to manage their inventory and to keep their physical/digital data organized
- Established core experiences in the professional world and in teamwork environments

Scion Group-Ion Tuscaloosa, Tuscaloosa, AL

Marketing Team, Leasing Assistant, February 2021 – May 2021

- Developed and implemented high-impact paths to reach new and existing residents in order to fulfill and renew apartment leasing
- Traveled the city and partnered with local businesses to build lasting bonds that would benefit both parties in future ventures
- Effectively monitored data trends to improve brand awareness and effectiveness. Trained in apartment leasing and fair housing laws & regulations

ADDITIONAL WORK EXPERIENCE

Joyride Micro-Transportation & Tours, Tuscaloosa, AL

Golfcart Taxi Driver, August 2021 - Present

- Demonstrate my adaptability by quickly and safely transporting passengers to and from desired locations
- Manage the simultaneous responsibilities of choosing passengers, collecting payments, solving complaints, and team/customer communication, all while remaining safe on the road

ACTIVITIES, SERVICE, HONORS

Member: University Honors College, AKPsi | Professional Co-ed Business Fraternity

Service: Habitat for Humanity, Mana House, West Alabama Food Bank

Honors: The Foundation of Excellence *UA Merit Scholarship*

SKILLS & QUALIFICATIONS

Microsoft Office Suite, Fair Housing Laws & Regulations