
Sebastian Weber

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Experience

IS4S-INTEGRATED SOLUTIONS FOR SYSTEMS, Huntsville, AL | May 2021 – August 2021

Management & Inventory Internship

- Created and operated an organizational system for the company's manufacturing & machine shop.
- Learned and practiced multiple hands-on fabrication techniques while simultaneously serving as an aid for on-sight engineers to manage their inventory and keep their physical and digital data organized.

THE SCION GROUP, Tuscaloosa, AL | February 2021 – May 2021

Street Team Marketing

- Developed and implemented high-impact and successful paths to reach new and existing residents, traveled the city to partner with local businesses and to understand our targeted audience. Created positive bonds and impressions to fulfill and renew apartment leases.
- Learned how to meet and exceed companywide goals. Gave extra effort into work to win friendly competitions and awards. Effectively monitored trends in order to improve brand awareness and effectiveness in winning over new apartment leases. Trained in apartment leasing and fair housing laws/regulations.

WALMART, Huntsville, AL | May 2020 – July 2020

Fresh Foods Associate

- Receive and manage multiple daily shipments, set and clean the display floor for store opening, constantly track food inventory and restock stock the display floor, and make helping customers the first priority.
- Perfected customer service skills. Learned proper time management for multiple tasks within a single workday. Transformed stress and pressure for perfection into motivation to be the best. Made certain that I did everything within my power to contribute to the operation of an entire Walmart store.

B&C IRRIGATION SYSTEMS, Huntsville, AL | March 2020 – May 2020

Full Time Job Sight Landscaping

- Install/repair new and existing home sprinkler irrigation systems, operate hand tools and heavy machinery, and perfect any specific landscape for my customers.
- Learned practical ways to solve new problems. Learned how to think outside of the box in hard situations. Worked hard individually in order to benefit an entire team and the company's reputation. Appreciated finishing a project and being proud of the end results.

EL MONTE MEXICAN RESTAURANT, Huntsville, AL | June 2017 – March 2020

Host/Cashier/Restaurant MVP

- Greet and seat customers, prepare and buss tables, handle money and other items essential for restaurant success, manage and maintain inventory, food runner and food prep, wash dish wear and keep a hygienic kitchen, and opening and closing the restaurant.
- Learned how to work and create success within a team. Trained in customer service and trained new employees. Motivated to have the best service for my customers and motivated to continuously go beyond my personal best.

Education

The University of Alabama, Tuscaloosa, AL | August 2020 – Present

Operations Management

Minors: Communication Studies, Real Estate & Entrepreneurship

- Member of The University's Honors College
- Current 3.9 GPA, President's & Dean's list

Buckhorn High School, New Market, AL | August 2016 – May 2020

- Member of The National Honors Society & Honors Diploma
- 4.0 GPA, Double varsity Athlete

Skills

- Proficient in Microsoft Office and organization
- Strong Work Ethic
- Leadership & Teamwork
- Adaptability

Activities

- 40+ Volunteer Hours via:
 - National Honors Society, Life-Church Huntsville, Mana House, and Habitat for Humanity

Summary

Excited to achieve employment within a company that will utilize my current skillset and allow me to gain valuable field experience through continuous personal and professional growth. I am objective focused and detail oriented so that I can surpass any obstacle and consistently reach above my goals. I strive for only the best within myself and within my workplace.