**Scott Fonzi**

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| **Current Address:** 1100 17th Street Unit 2309 Tuscaloosa, Alabama 35401 Mobile: (724) 719-8887  | **Permanent Address:** 1132 Woodhill Drive Gibsonia, Pennsylvania 15044   |

**EDUCATION: Bachelor of Science in Commerce and Business Administration, May 2020**

**The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL**

**Major: Marketing Minor: Real Estate**

**GPA: 3.69/4.0 Major GPA: 4.19/4.0**

**University Honors College, President’s List, Dean’s List**

**WORK EXPERIENCE:**

**Sealy Management Co. Inc. Leasing Professional May 2019- Present**

* Monitor rent collection to ensure low delinquency and maximize rent revenue
* Present the property and its amenities to prospective tenants in a professional and informative manner to develop and maintain relationships throughout their apartment search process and beyond
* Assist in the retention of current residents by informing them of renewal incentives and events taking place on the property

**Pines Tavern Server May 2018-August 2018**

* Assisted customers in making decisions while informing them about menu options and ensuring they had a positive dining experience
* Maintained professional appearance and attitude
* Addressed customers’ needs in a timely manner

**Giant Eagle Market District Beer and Wine Team Member June 2016 – January 2018**

* Provided quick, efficient, and friendly customer service
* Received and stocked beer orders
* Assisted in keeping track of inventory and altered displays to ensure the sale of certain products
* Cleaned area of the store and performed proper closing procedures as necessary

**Volunteering:**

**Bibb Correctional Facility Computer Skills TutorJanuary 2017 – April 2017**

* Taught basic computing skills to inmates that may become necessary to fulfill the duties of potential occupations upon their release
* Provided information for preparation in career development such as resume building, financial literacy and planning, goal-setting, explaining criminal charges to potential employers, and the job application process

**Davis-Emerson Middle School Student Mentor September 2016- November 2016**

* Assisted in developing adequate problem-solving skills among an impoverished student body
* Implemented various study techniques unique to each student’s needs
* Created a positive learning environment with emphasis on teamwork and goal-setting

 **LEADERSHIP:**

 **Bibb Correctional Facility Entrepreneurship Class Leader August 2018- October 2018**

* Taught inmates about the basic parts of a business plan and about the resources needed to start a business
* Encouraged the application of professional skills amongst their peers including team-building, professional communication, and customer service skills to help the inmates hone the necessary skills needed to create and maintain business relationships

 **ACTIVITIES/AWARDS:**

* Alpha Kappa Lambda Social Fraternity Member **February 2017 – Present**
* American Marketing Association Member **September 2017 – May 2017**
* Dean’s List Recipient **Fall 2016, Spring 2019**
* President’s List Recipient **Fall 2018, Fall 2019**

**TECHNICAL / NON-TECHNICAL SKILLS**:

* Microsoft Word, Excel, PowerPoint, Outlook
* Yardi
* Limited experience with Argus