**Jackson T. Dean**

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***EDUCATION*  Bachelor of Science in Commerce and Business Administration**

The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL May 2020

**Major:** Management **Specialization:** Entrepreneurship **Minor**: Real Estate **Overall GPA:** 3.5/4.0

**Honors College, Graduating Cum Laude**

***WORK* Summer Internship,** Bob Woodall Air Care Systems, Dothan, AL May 2019 - August 2019

***EXPERIENCE*** • Gained experience working in construction

• Prepared inventory for jobs and assisted the head of Residential Construction

• Utilized World Suite software to determine load distribution and prepared plans on blueprints

**Business Consulting,** The Edge, Tuscaloosa, AL Sept. 2019 – Dec. 2019

• Assisted in assigning students to help businesses at The Edge startup, incubator

• Works with company called Trips4trade to improve financials and logo

• Designed infographics to send to potential clients and partners

**Undergraduate Researcher,** The EDGE, Tuscaloosa, AL Sept. 2019 - Present

* Responsible for conducting competitive analysis for Alabama Entrepreneurship Institute
* Compiled research and assisted in creating a plan for the University of Alabama to become the number one entrepreneurship program in the SEC.

**Property Maintenance,** Glover Construction,Dothan, AL May 2016 - August 2018

• Performed AC work, duct work, landscaping and plumbing in a maintenance

capacity for commercial properties

• Answered phone calls and recorded messages

• Helped address the concerns of the tenants in Glover Construction owned properties

***LEADERSHIP* University of Alabama Student Recruitment Team** March 2018-May 2019

***EXPERIENCE*** **Alabama Football Program**, Tuscaloosa, AL

• Assisted football recruits and their families while they visited UA Athletic Facilities

• Gave tours of Mal Moore Athletic Facility to recruits

• Hosted Lunch with prospective students and their families while answering question about UA

**Aldag Business Plan Competition,** Tuscaloosa, AL April 2019

* Leader of a group that pitched to investors at Aldag business plan competition
* Recruited a team to help create pitch deck

**Crimson Startup,** Tuscaloosa, AL Jan. 2019 - May 2019

* CEO of business called Laundrylist and led team in Aldag Business Plan Competition
* Accepted into 2019 cohort of Crimson Startup (U of A Program to help startups with Customer Development)
* Interviewed over 200 people to validate business ideas and pitched results to judges every week

**LIFT Leader,** LIFT, Tuscaloosa, AL Sept. 2017 – Present

• Interviewed and helped consult businesses in The Edge, Tuscaloosa business incubator

• Taught a Financial Literacy class to students at Central High School

• Taught ACT Prep to students at Central High School

**College Summer Intern,** First Baptist Church Dothan, AL May 2018 – August 2018

• Instrumental in the creation of a college and young adult ministry

• Chaperoned mission groups to Guatemala

**Every Move Counts,** Chess Teacher and Mentor to 3rd Graders**,** Tuscaloosa, AL Jan. 2018 - May 2018

• Served children at Alberta Elementary School by teaching them how to play chess

and being a positive role model

• Prepared new lessons for the children each week involving intermediate to high level strategy

**ICSC Student Member and IREM Student Member,** Property Management Organizations

***INVOLVEMENT*** Alabama Real Estate Club, LIFT, Crimson Startup, Sailing Club, Calvary Baptist Church,

***AND HONORS*** LIFT Exceptional Service Award, FBC Dothan Foundation Scholarship, UA Alumni and Foundation

in Excellence Scholarships