Christian J. Schoerner

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Experienced and driven graduate student currently pursuing a full-time position in the Birmingham metro area. A motivated professional with an aptitude for data analytics and digital marketing. Communicative and personable, with an ability to adapt to changes, learn quickly, anticipate problems, handle multiple projects, and be a team player.

EDUCATION

Master of Science in Marketing | The University of Alabama, Tuscaloosa, AL, May 2019

Concentration in Digital and Social Media, 3.8 GPA

Bachelor of Science in Commerce & Business Administration | The University of Alabama, Tuscaloosa, AL, May 2018

Major in Marketing, Specialization in Real Estate, 3.9 Major GPA

SKILLS AND SOFTWARE EXPERIENCE

- Microsoft Office
- Python
- Google Analytics
- Twitter Flight School

- SPSS
- SQL
- Google Ads
- Facebook Blueprint

- Tableau
- Adobe
- HubSpot
- Hootsuite

WORK EXPERIENCE

Alabama Center for Real Estate, Tuscaloosa, AL

Lead Research Analyst Intern

- -Create 24 monthly and quarterly reports for real estate markets in Alabama; use data and business analytics to develop and maintain databases related to important real estate and economic data
- -Contribute articles to ACRE's media platform and conduct research on fee-based projects, such as in CCIM Institute publication:
- "Adaptive Reuse: Turning Blight into Bright" and ACRE publication: "Logistics Infrastructure: Transformational Opportunities"

Garner Electric Inc, Millbrook, AL

Construction Apprentice

- -Worked with construction teams to perform calculations of estimated job and materials costs for large commercial jobs
- -Supported electrical work and measured, cut, and shaped wire, piping, and other materials to replace frameworks and other fixtures

RG Brewer True Value Hardware, Mamaroneck, NY

August 2015 - August 2016

May 2018 – May 2019

May 2017 - August 2017

Sales Associate

- -Communicated with 25 to 30 customers daily on home projects and professional construction jobs through expert knowledge of available company products/services
- -Executed inventory evaluation using data resources; completed purchase and work orders for customers

LEADERSHIP

Alpha Delta Phi Fraternity, Tuscaloosa, AL

President

-Established GPA incentive and probation system for organization use, leading to a 25% decline in organization academic probation -Increased fraternity membership by 20% during term

Alpha Delta Phi Fraternity, Tuscaloosa, AL

Vice President of Finance

- -Doubled savings from \$5,000 to \$10,000; strategically monitored budgets of \$45,000 and prepared financial statements.
- -Implemented a payment plan system and maintained accounts and relationships with vendors

Alpha Delta Phi Fraternity, Tuscaloosa, AL

January 2015 – December 2015

January 2017 – December 2017

January 2016 – December 2016

Literary Chair

- -Developed several marketing projects, which included the design of the fraternity website, newsletter, and chapter history archives; maintained communications with alumni
- -Planned 6 events and presentations per semester to educate members on business, historical, or public relations material