



🔗 <https://www.linkedin.com/in/preston-harllee>

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SKILLS

- Microsoft Word, PowerPoint, Excel
- Adobe Photoshop
- Interpersonal Skills
- Small Business Management
- Recruitment
- Organization

CLUBS & ASSOCIATIONS

- Institute of Real Estate Management
- Alabama Center For Real Estate Collegiate Career Assistance Program
- Capstone Collegiate Real Estate Academy
- University of Alabama Interfraternity Counsel
- Fraternity of Alpha Kappa Lambda

Preston Harllee

EDUCATION

Bachelor of Science in Commerce and Business Administration, August 2023
The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL
Major: Management Minor: Real Estate

EXPERIENCE

Sales Associate, May 2016 - July 2019

Crowder Bros. ACE Hardware, Bradenton, FL

- Provided product information and customer service to all store guests.
- Maintained store property & equipment.

Bartender, March 2020 – Present

The Bear Trap, Tuscaloosa, AL

- Mixed and served beverages to a high volume of customers at a fast pace.
- Ensured a clean working environment for customers as well as my fellow coworkers.
- Performed all end of shift duties including verifying all cash and credit card transactions.
- Assisted with marketing promotions to bring in the student body.

LEADERSHIP/SERVICE

President, November 2021 – November 2022

Alpha Kappa Lambda, The University of Alabama, Tuscaloosa, AL

- Lead all chapter committees and organized execution of chapter operations.
- Increased annual chapter revenues from \$300,000 to \$680,000.
- Demonstrated unprecedented growth and doubled chapter size during my tenure.
- Managed fraternity house and all property associated with my organization.

Recruitment Chair, November 2020 – November 2021

Alpha Kappa Lambda, The University of Alabama, Tuscaloosa, AL

- Served as head of recruitment committee.
- Promoted fraternity values and interviewed potential new members.

New Member Educator, November 2019 – November 2020

Alpha Kappa Lambda, The University of Alabama, Tuscaloosa, AL

- Promoted principles & core values of fraternity with new members.
- Coached new members with their adjustment to college life.

Philanthropy, November 2021 – November 2022

- Organized “These Hands Don’t Hurt” event, raising \$1,100 for UA WGRC
- Participated in Tuscaloosa Over the Edge, raising over \$2,000 for Tuscaloosa YFC

COURSE WORK AND CERTIFICATIONS

Real Estate Principles, Summer 2022

Boston Case Study, University of Alabama, Tuscaloosa, AL

- Researched purchasable property in Boston, MA.
- Determined profitability and ROI of property alongside other market factors.

River Pitch, Fall 2022

Alabama Entrepreneurship Institute, University of Alabama, Tuscaloosa, AL

- Designed and developed a business to be created in Alabama.
- Wrote and recited a 5-minute pitch to a board of small business investors.
- Competed with local startups and small business owners for a cash prize.