# ETHAN EDELHEIT

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#### **EDUCATION**

Bachelor of Science in Commerce and Business Administration, May 2023 The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL

Major: Management Concentration: Entrepreneurship

Minor: Real Estate

GPA: 3.94/4.0 Major GPA: 4.0/4.0

# PROJECT WORK

# Organizational Theory and Behavior (GBA 300), Fall 2021

Class Project, The University of Alabama, Tuscaloosa, AL

- Researched beverage industry to determine profitability and marketability
- Collaborated with 5 team members to compose final report and recommendations utilizing Excel, PowerPoint, IBIS *World*
- Strengthened public speaking skills by presenting material to approximately 45 peers in a business environment

#### WORK EXPERIENCE

# Food Runner, July – August 2022

The Houstonian Hotel, Club and Spa, Houston, TX

- Focused on proper safety procedures for preparation and storage of food
- Promptly served meals for approximately 500 guests each day while maintaining of high level of customer service
- Effectively performed multiple tasks such as prepared, delivered and served food and beverages in a fast-paced environment
- Sanitized and prepared tables and seating for new guests

# Sales Specialist, June 2017 – August 2021

Universal Plumbing Supply, Houston, TX

- Worked counter sales, increased product knowledge and sales experience in a fast-paced environment
- Collected purchase orders and delivered customer orders to work site
- Answered phones, filed paperwork, and assisted personnel to ensure office efficiency
- Used point-of-sale technology to complete customer transactions
- Engaged customers with friendly service and helpful attitude when providing product recommendations

# Delivery Driver, June 2020 - August 2021

Uber, DoorDash and PostMates, Houston, TX

- Accomplished over 100 safe trips in a span of 3 months
- Insured customer orders arrived safely and timely to the destination while creating customer satisfaction
- Received and coordinated food deliveries with customers
- Delivered clients goods using navigational technology

# LEADERSHIP EXPERIENCE

# New Member Educator, August 2022 – Present

Alpha Epsilon Pi, The University of Alabama, Tuscaloosa, AL

- Communicate with new members to assure proper requirements are met
- Organize a committee of 3 to help coordinate and train 9 new members
- Engage in different forms of communication activities to ensure proper new member comprehension

# SKILLS

Proficient in Excel, Word, PowerPoint, Outlook, OneNote, Teams; Certified Food Handler (360 Training), Licensed TABC Seller-Server (360 Training)