

David Hart

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EDUCATION

Bachelor of Science in Commerce and Business Administration, May 2024

The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL

Major: Finance Minor: Real Estate

GPA: 4.0/4.0

Dean's List, President's List, University Honors College

RELEVANT WORK EXPERIENCE

SōPE Handcrafted Bars, Birmingham, AL

Director of Marketing/Sales, August 2021– Present

- Work with tight-knit team in order to effectively build and grow the brand of our start-up business.
- Build and foster client relationships in order to identify a target market.
- Main point of contact for consumers while coordinating sales initiatives.
- Spearhead social media marketing initiative in order to highlight company products.
- Work to ensure top-quality customer service and satisfaction as instilled by the SōPE brand.

Culverhouse College of Business, Tuscaloosa, AL

Ambassador, February 2022– Present

- Serve as a representative of the Culverhouse College of Business at The University of Alabama.
- Give tours to and meet with prospective students in order to recruit for the college of business.
- Work and run Culverhouse events with faculty and staff as well as alumni and advisors.

ADDITIONAL EXPERIENCE

Little Donkey Mexican Restaurant, Hoover, AL

Server, June 2021–May 2022

- Served customers, bussed tables, as well as occasional hosting and greeting.
- Operated ordering terminals to input orders, split bills and calculate totals.
- Conducted financial transactions at the conclusion of customer dining experiences.
- Enforced minimum age requirements for consumption of alcoholic beverages by checking identification.
- Performed walked throughs during service to monitor guest satisfaction and advise serving and bussing staff of specific guest needs.

Chick-Fil-A, Hoover, AL

Front of House/Back of House Worker, May 2017–May 2021

- Operated Point of Sale systems to process orders and cater to various customers' needs.
- Delivered high quality of customer service to all restaurant patrons.
- Carefully bagged and served food to customers in the dining room and in the drive-thru.
- Exhibited proper technique and cleanliness to prepare customer orders in the kitchen while operating culinary machinery.

Windwood Equestrian Farm, Pelham, AL

Wedding Crew Member/Security, October 2018–May 2021

- Organized and assembled wedding venue décor/furniture before events as well as deconstructing the set-up afterwards.
- Navigated attendants and visitors to parking lots and shuttled them around the venue in golf carts.
- Enforced security protocol for the grounds at events and informed guests of precautionary rules.

ACTIVITIES, SERVICE, HONORS

Member: Tau Kappa Epsilon Fraternity (Omicron Xi chapter), Alabama Autism Advocates (AAA), First Baptist Church of Tuscaloosa

Service: Culverhouse LIFT Program (Learning Initiative and Financial Training)

Honors: University of Alabama Honors College

SKILLS & QUALIFICATIONS

Microsoft Office Suite, Google Platforms, All Social Media Platforms, Customer Service, Communication, Decision-Making, Teamwork, Leadership