Julia Welte

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EDUCATION

Bachelor of Science in Commerce and Business Administration, May 2024

The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL

Major: Marketing Minor: Sales & Real Estate GPA: 3.2/4.0

PROJECT EXPERIENCE

Evamped (High School), Spring 2020

Entrepreneurship Project, New Albany High School

- Invented a new Tesla accessory for an actual company called Evamped
- Analyzed social media platforms, including Facebook, Instagram, and Twitter, to look at current strategies of how they
 advertise their products.
- Shared ideas of how to better advertise and market their company while giving examples of how to accomplish this to the CEO of the company.
- Invested over 100 hours into this project with a team throughout a semester

INTERNSHIP EXPERIENCE

Re/Max By the Bay, Fairhope, AL

Real Estate Intern, Summer of 2022

- Assisted an agent with any work she needed including the organization of client lists and potential clients information
- Designs many different marketing mediums including business cards, letterheads and flyers to use for open houses
- Sat in and listened to the realtor area meeting about current market trends, better ways to advertise their personal brands, and new platforms

WORK EXPERIENCE

Peace Love & Little Donuts, Columbus, OH

Shift Manager, January 2019- Present

- Managed guest relation issues such as complaints, recommendations, and accommodation requests
- Complete administrative tasks including product inventory and answering phones in a fast-paced environment
- Handle a daily revenue average of \$1,000 and ensure that cash drawer is balanced at the end of each shift
- Supervised 2 other workers and provided constructive feedback when necessary
- Focused on proper safety procedures for preparation and storage of food, and stayed up to date on safely protocols with Covid

Social Media, January 2018- Present

- Manages the company's Instagram Account, by posting and communicating with customers that interact on our page
- Increased followership by more than # 1,400 for Instagram through targeted marketing campaigns
- Utilized Instagram Professional Account recommendations to strategically schedule release times and analyze the reach and impact of each post

LEADERSHIP EXPERIENCE

Treasurer, Women's Club Lacrosse, The University of Alabama, Tuscaloosa, AL Spring 2022- Fall 2022

- Managed a budget of over \$20,000, for events, travel and gear
- Demonstrated leadership skills when working alongside other officers in planning and managing any events
- Worked alongside the university in planning community service opportunities for our team
- Served as a mentor to the girls on the team, listening to their opinions, providing support and helping them with anything they need at any time

ACTIVITIES, SERVICE, HONORS

VP of Programs Assistant, *Delta Zeta, The University of Alabama*, Tuscaloosa, AL Spring 2022- *Fall 2022*

- Assist the Vice president of Programs in anything she needs including with public relations
- Be able to help monitor and manage events with over 300 people
- Answer emails, and make phone calls with various businesses

Graphic Designer, Delta Zeta, The University of Alabama, Tuscaloosa, AL

Public Relations, Spring 2022- Fall 2022

- Create different graphics for the various social media platforms for our sorority such as Instagram and Facebook
- Work with other members of this team to design the graphics that look uniform, and come up with new ideas for the postings