**Kelly Philipovitch**

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**EDUCATION**

**Bachelor of Science in Commerce and Business Administration**, May 2023

The University of Alabama, Culverhouse College of Business, Tuscaloosa, AL

Major: Finance Minors: Real Estate, Management

GPA: 4.0/4.0*,* President’s List consistently for 7 semesters.

**COURSE WORK EXPERIENCE**

Money & Capital Markets (A+), Intermediate Macroeconomics (A+), Intermediate Microeconomics (A+), Real & Personal Property (A+), Real Estate Finance & Investments (A+), Principles of Real Estate (A+), Operations Management (A+), Introduction to Accounting (A+)

**PROJECT EXPERIENCE**

**Innovation Jam,** Summer 2022

*Team Competition,* Sam’s Club, Bentonville, AR

* Presented future technology project to Sam’s corporate leadership
* Finalist out of 20 teams

**HR Data Analytics,** Spring 2022

*Class Project,* The University of Alabama, Tuscaloosa, AL

* Screened 1,000 job candidates by creating scoring criteria

**Organizational Theory and Behavior** (GBA 300), Spring 2021

*Class Project*, The University of Alabama, Tuscaloosa, AL

* Researched business etiquette in another country and then determined the profitability of opening a business in the chosen country
* Collaborated with 5 team members to compose final report and recommendations utilizing Excel and PowerPoint

**WORK EXPERIENCE**

**Walmart/Sam’s Club,** Bentonville, AR

*Merchandising Analyst Intern,* May 2022 – August 2022

* Created over 10 category recommendations for the home meal solutions department at Sam’s Club
* Met with suppliers, negotiated contracts, & analyzed data

**Springfield Farms**, Moss Landing, CA

*Financial Intern,* May 2020 – August 2020; May 2021 – August 2021

* Ran the weekly payroll for 400 strawberry pickers and other agricultural employees
* Assisted the HR department in hiring 30 new employees a week by filling out I-9s, entering employees into EDD, and completing paperwork

**Alabama Center for Real Estate,** Tuscaloosa, AL

*Social Media Lead,* January 2019 – October 2020

* Created templates and informational graphics to be posted weekly on LinkedIn, Twitter, and Facebook
* Advertised the organizations events and conferences to potential attendees through email and phone calls

**LEADERSHIP**

**Delta Zeta***, The University of Alabama,* Tuscaloosa, AL

*Food Committee Chair,* September 2021 – Present

* Worked with house chefs to plan three meals a day and snacks for 400 members

*Alfa Advisor,* January 2021 – Present

* Served as an academic advisor to freshman girls by meeting once a week to go over grades and assignments

*Budget Committee,* January 2020 – January 2021

* Served on a committee that managed a million-dollar budget

**ACHIEVEMENTS**

**Service:** Habitat for Humanity**,** Alabama Wheelchair Tennis tournament

**Honors:** UA Merit Scholarship, Seal of Biliteracy (French)

**SKILLS & QUALIFICATIONS**

Famous; Data Track; Microsoft Excel; Club Automation