Nicholas H. Giardina

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**EDUCATION**

**The University of Alabama, Culverhouse College of Business,** Tuscaloosa, AL

Bachelor of Science in Commerce and Business Administration: May 2020

**Major:** Business Management ● **Minor:** Real Estate ● **Specialization:** Entrepreneurship

**Major GPA:** 3.7/4.0 **Overall GPA:** 3.1/4.0

***Relevant Courses:***

Business Communications ● Organizational Theory and Behavior ● Business Finance ● Leadership & Ethics ● Real Estate Finance and Investments ● Principles of Real Estate

**WORK EXPERIENCE**

**CAVESTONE REALTY,** Hempstead, NY

**Real Estate Intern,** May 2019 – August 2019

* Conducted market research on potential new real estate investment acquisitions.
* Sourced potential leads through telemarketing calls.
* Built relationships with prospective clients.
* Utilized **MLS** and **GeoData** Plus software to research information on real estate properties.

**WINE DOC,** Elwood, NY

**Sales Associate,** Seasonal – 2018/2019

* Provide customers with exceptional service and respond to customer inquiries.
* Assist owner with inventory management.
* Maintain positive work environment to ensure customers had a pleasant experience
* Supervise store when manager or owner is absent.

**ABERCROMBIE & FITCH,** Deer Park, NY

**Sales Associate,** May 2017 – August 2017

* Worked alongside managers to maintain and update store visuals according to company guidelines.
* Developed good working relationships with peer brand associates and managers.
* Anticipated customer needs and provided merchandise advice to ensure customers had a positive in-store experience.

**LEADERSHIP AND VOLUNTEER EXPERIENCE**

* President’s List, 2018.
* Phi Sigma Kappa Fraternity Rush Committee, Fall 2016 – Present.
* Played four years of travel hockey with Long Island Royals and four years of high school hockey.
* Received Coaches Award from the Northport-Huntington Hockey Club for demonstrating leadership and dedication on and off the ice.
* Hydrocephalus Association Walk Volunteer, annually in September 2007 thru 2015.
* Fallen Soldiers Volunteer – Long Island National Cemetery, May 2012 & 2013.
* Andy Forsberg Memorial Lacrosse Tournament Volunteer, June 2013, 2014 & 2015.

**INTERESTS:** Ice Hockey, Fitness, and Healthy Eating