Henry Brown

Hsb0010@auburn.edu (404)-895-8078

PERMANENT ADDRESS

330 Lake Forrest Lane Atlanta, GA 30342 **UNIVERSITY ADDRESS**

Auburn University Auburn, AL 36849

EDUCATION

Auburn University, Auburn, AL

May 2019

Bachelor of Science in Business Administration

Major: Finance

Cumulative GPA: 3.52/4.00

PROFESSIONAL EXPERIENCE

Cushman & Wakefield, Atlanta, GA

May 2018-August 2018

Financial Analyst Intern

- Visited seven apartment communities to observe the due diligence process and give tours to potential investors in properties for sale
- Compiled market data in the secondary and tertiary markets of Georgia to assist apartment brokers in their valuing and marketing of properties to present to clients
- Witnessed sales pitches for clients looking into buying apartment communities to build their portfolio of deals owned
- Enhanced communication and organization skills while working on a team of six within the Multifamily Advisory Group and gained a comprehensive view of the investment sales process

CBRE, Atlanta, GA
May 2016-July 2016

Multi-housing Intern

- Called and met with property managers to update rent comparables
- Assisted in compiling a variety of data to assist brokers in their valuations of apartment properties
- Gathered resident demographic reports for property analysis
- Analyzed market data to be included within offering memorandums

LEADERSHIP & ACTIVITIES

Harbert Connects January 2018-Present

- Established a mentor/mentee relationship with an Auburn Alumni throughout the semester
- Discussed and set career goals and receive advice from your mentor on how to achieve goals

Auburn Real Estate Society

November 2017-Present

Vice President

- Meet with the Executive Board weekly to brainstorm different events and recruiting opportunities for students interested in a career in Real Estate
- Contact industry professionals to speak at bi-weekly meetings and sponsor the organization
- Introduce members to the different fields of Real Estate and help students network with people in the industry

UNO - Innsbruck Summer School

June 2017-August 2017

- Lived in Innsbruck, Austria for 6 weeks while taking 6 course hours
- Traveled to five neighboring countries and explored the different cultures of Europe
- Built connections with fellow students and faculty as well as develop communication skills with native Europeans

Sigma Alpha Epsilon Fraternity, Auburn University

September 2015-September 2016

Ritual Chair

- Attended Executive Council meetings weekly
- Opened and closed chapter meetings by reading the ritual

HONORS AND SKILLS

- Dean's List, Fall 2017
- Excel Financial Functions course/Financial Modeling Experience