

Cameron Hays

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Education

BACHELOR OF SCIENCE | BUSINESS COMMERCE AND ADMINISTRATION | UNIVERSITY OF ALABAMA

GRADUATION: MAY 2020

- Majors: Business Management and Finance (Specializations: Entrepreneurship and Real Estate)
- GPA: **3.80 / 4.0**
- *Related coursework:* Principles of Real Estate / Real Estate Financing / Real Estate Investments
New Venture Finance / Financial Analysis & Modeling / Microcomputer Applications

Work Experience

LOGISTICS COORDINATOR (PROPERTY MANAGEMENT INTERNSHIP) | 360 BLUE PROPERTIES | MAY 2019 – AUGUST 2019

- Scheduled, managed, and ensured on time completion of all work orders and guest requests (upwards of 500+ work orders per day)
- Managed the billing, preparation, and routing of purchase orders
- Shadowed Chief Financial Officer, Chief Operations Officer, Property Managers, and in-field Maintenance Technicians to gain a full understanding of the business' operations
- Improved attention to detail and ability to work as a team member

SOCIAL MEDIA COORDINATOR | ELEVATED COMMERCIAL CONSTRUCTION | JUNE 2018 – DECEMBER 2019

- Increased following by 230% through organic reach within three months followed by consistent growth
- Created new, attention-grabbing content to increase brand awareness
- Led weekly meetings with upper-management to discuss posting opportunities and strategy

JUNIOR PROJECT ENGINEER | ELEVATED COMMERCIAL CONSTRUCTION | MAY 2017 – JUNE 2018

- Acquired new and existing partners for upcoming projects through conversation and data presentation
- Provided problem solving ideas by creating new procedures to help with the efficiency of the company
- Improved communication skills through use of phone, text, social media, and in-person presentations

LABORER / JUNIOR PROJECT ENGINEER | ERNIE LOBERG CONSTRUCTION | JAN 2014 – JAN 2017

- Evaluated progress and delegated responsibilities to create timeline for project completion

Involvement

LEADERSHIP

- Culverhouse Real Estate Society (Secretary | 2019-2020)
 - Organized biweekly meetings consisting of guest speakers, educational workshops, and career overviews
 - Oversaw financial budgeting and membership development of organization
- Sigma Phi Epsilon Alabama Beta (Community Service, Programming, and Recruitment Committee Member | 2017-Present)
- Alabama Entrepreneurship Institute River Pitch Competition Team Leader (Spring 2018)
- National Honors Society (2015 – 2016)

SERVICE

- ALARes / ACRECom Volunteer (Commercial & Residential Real Estate Conferences | February 2020)
- West Alabama Food Bank (Fall 2017 – 2019) | Black Warrior River Cleanup (Fall 2017 – May 2020)
- Willow Creek Care Center (Food Bank | 2013 – 2017)

ORGANIZATIONS

- Sigma Phi Epsilon Alabama Beta
- Alpha Sigma Gamma (Real Estate Honor Society)
- Culverhouse Real Estate Society
- International Council of Shopping Centers Student Member (ICSC | Spring 2019)
- Institute of Real Estate Management Student Member (IREM | Spring 2020)