Earn Your Real Estate License through the University of Alabama

1. **(UA Students Only):** Instead of the 60-hour salesperson prelicense course, you must take and earn a letter grade of C or better in *Principles of Real Estate* (FI 331 or FI 534) AND one of the following courses:

   - FI 334 Real Estate Property Management
   - FI 497 Real Estate Development
   - FI 432 Real Estate Appraisal
   - FI 535 Real Estate Investment (graduate)
   - FI 436 Real Estate Finance
   - LGS 407 Real Estate & Personal Property Law

   Email Sherwood Clements (jsclements@culverhouse.ua.edu) if you have questions about approved courses. For students who complete the prelicense requirement after September 30, 2016, you have **only 6 MONTHS** from the date of your last real estate course to take the exam. If you let this time period lapse, you will have to retake the 60 hour prelicense course to sit for your Alabama real estate salesperson exam.

2. Other requirements for the Alabama Real Estate Salesperson exam include:
   - Be a U.S. citizen, permanent resident alien or legally present in the U.S.;
   - Be at least 19 years old;
   - Show proof of bona fide residency in any state in the U.S.;
   - Show proof of high school graduation or GED;
   - Not have been convicted of a felony or a crime involving moral turpitude;
   - Not have had a real estate application or license rejected or revoked in any state within the past two years;
   - After meeting the education and/or experience requirements, pass the license examination.

3. Pre-register with the Alabama Real Estate Commission. Go to [www.arec.alabama.gov](http://www.arec.alabama.gov), Click on “Professionals”, then “Prelicense Student ID”.

4. Return 2 signed forms to Sherwood Clements, Instructor, Culverhouse College of Commerce. Include your AREC Prelicense ID number. 255 Alston Hall | (205) 348-2927 | jsclements@culverhouse.ua.edu

5. Pick up a Candidate Handbook concerning the Real Estate Examination Program.

6. Most students like to take a cram course before taking the state exam; online or in Birmingham. A couple of options:
   - Online: [www.acre.culverhouse.ua.edu](http://www.acre.culverhouse.ua.edu), click on “Education”, then “Online Courses”, select “Exam Prep”
   - Classroom: Instructor Donnis Palmer (Birmingham) [www.acre.culverhouse.ua.edu/education/cram-course](http://www.acre.culverhouse.ua.edu/education/cram-course)

7. Register to take the Alabama Real Estate Salesperson License Exam. Use the assigned AREC Prelicense ID. [www.goAMP.com](http://www.goAMP.com); click on “Candidates”

8. You will pass with a score of 70% or above. Place your temporary salesperson license with the brokerage firm of your choice. You are now an agent and may enter into sales transactions.

9. Within 6 months you are required to complete the 30 hour post license course

10. When you complete the post license course, you can apply for your Original Salesperson License. You must decide whether to be active or inactive.

11. Once licensed, Alabama requires 15 hours of continuing education every two years. Licenses are renewed in even numbered years.